



16 Startup Scaleup startups go to IoT World in Dublin for Demo Day

During 6 months Startup Scaleup supported its second batch of 78 IoT startups. On 21st and 22nd November the TOP 16 startups will present their products at IoT World conference in Dublin.

For the last six months, 78 startups had access to a **IoT tailor-made accelerator programme** with courses, tools and resources to prepare teams for anything, from business growth and international expansion to getting their products ready and becoming investor magnets.

Startup Scaleup supported startups by establishing the connection between teams and mentors, investors, opinion leaders and other entrepreneurs, setting KPIs and strengthening the fundamentals to help in the process of taking their products to the next stage and to sustainable and fast scale.

In November, 2016, the six month journey is about to end and to celebrate it TOP 16 startups are gearing-up to **pitch their products and services in Dublin, at the Internet of Things World 2016 conference**, on 21st and 22nd of November. Besides the pitching session, startups will also have the opportunity to schedule one-to-one meetings with investors and to demonstrate their project on the exhibition area.

From the previous batch, comprised of 49 companies, **more than €3M were raised**, so according to Andres Iborra, Startup Scaleup project coordinator, “it is expected that the value will multiply with the current batch of companies, tackling global challenges.”

Here’s a look at 4 out of 16 companies that will pitch at Dublin:

Eskesso (Spain) - Eskesso allows any user to easily cook chef quality meals at home with little time and effort using the sous vide cooking technique. Users can share recipes via the Eskesso mobile app or Eskesso online user community, as well as buy ready-to-cook food bags through the Eskesso e-commerce platform.

www.eskesso.com

Smartupcities (Spain) – At SmartUp Cities we offer IoT smart city solutions as a service for local governments and city operators. We are connecting various city verticals (like street lighting, waste, water management and mobility) to create horizontal synergies to reduce costs, increase efficiency and improve liveability within the city.

<http://www.smartupcities.com>

Blue Ocean Robotics (Lithuania) - Huti is an intelligent swarm of robots that will replace the physical barriers and barrier management personnel by providing a better flow of people, enhancing experience for travellers and decreasing costs for airports.

<http://www.blue-ocean-robotics.com/en>

Standart access (Ireland) - Standard Access is an enterprise level managed access platform for real estate that allows owners and property managers to generate secure “sonic keys” on their phone to send over the internet to guests’ phones. The sonic key can then access the specified doors. This remote access can be recurring or once off and can be revoked at any time, so it’s time to throw away your keys.

www.standardaccess.co

About Startup-Scaleup

Startup Scaleup is the 6 month IoT accelerator of Startup Europe powered by the European Commission which is combining physical and virtual acceleration, and looking for talented startups aspiring to take their business to the next level and expanding to international markets.

Startup Scaleup is building a European ecosystem connecting the players of four consolidated entrepreneurial hubs (Cartagena, Dublin, Vilnius and Zoetermeer) in order to provide a greater range and quality services to ambitious entrepreneurs who want to launch and grow companies focused on the Internet of Things and Services (IoTS).

Startup Scaleup is run by the Universidad Politecnica de Cartagena, Crosspring LABs, Open Coffee Club Lithuania, the Ryan Academy, F6S and BluSpecs.

About Startup Europe

Startup Europe is a European Commission initiative that aims to strengthen the business environment for web and ICT entrepreneurs so that their ideas and business can start and grow in the EU.

Uniting European startup ecosystems is its value proposition. Some of its concrete activities are:

- Connecting startup ecosystems throughout Europe.
- Bridging the gap between investors, corporates and startups.
- Creating a bottom-up movement across Europe.
- Giving voice to startups to influence new policies (capital markets union, digital single market).

More information at:

<http://startup-scaleup.eu/>

<https://www.f6s.com/startup-scaleup>

<http://startupeuropeclub.eu/>